

## 2023 ACCOUNTS by Bob Symmons, Treasurer.

The accounts for 2023 are now complete and are currently with our accountants for their annual review. As with prior years, I expect no changes to the figures when they have completed their processes, so present them here to you now for your reading.

Here are the main points for your reference that support the numbers presented but, as with 2022, we will cover these and any other questions at the AGM on Saturday 22<sup>nd</sup> June at 2:00pm in Gateshead although, unfortunately, I will not be in attendance due to a conflicting requirement. The Chairman will present the accounts on my behalf to the AGM.

1. On the **Balance Sheet**, the value of Stock has increased due to the arrival of the FerryVans in June, with a third of these models being sold during 2023.
2. Still included in the stock number are the ModelMaster Plates and Decals, together with a £15,000 reserve against the £70,000 stock valuation. This reserve figure is lower than 2022 as our ModelMaster officer has completed the Plates Inventory and is now working through the decals so we know what can be sold. We should see more of the plates available in due course.
3. Our next Ready to Run model, the Cowans Sheldon Crane, is going through the EP process so no additional Development cash outlays were required during 2023. Our current expectation is that these models should be available in early 2025 to our members.
4. Overall cash is may seem lower than the prior year but we have repaid the Director Loan that was needed at the end of 2022.
5. The Hunslet deposit number has reduced slightly reflecting the continued challenges in getting the last two versions out to our members who had pre-ordered them. These pre-orders were eventually shipped in early 2024 after we identified a resolution that did not need work done on the PCB's (see below regarding this point).
6. On the **Profit & Loss Account**, the subscription revenues showed an increase driven by the September 2022 postal fees changes although this increase is offset by reduced Shop net income from lower Hunslet sales as no pre-orders were dealt with in 2023. The detailed Shop, Main Stand and New Mini Stand accounts are shown on pages 4 and 5.
7. I have shown the Hunslet sales and costs in the Shop Accounts on page 4 so that you can see the impact this has on our numbers and this includes both Pre-ordered and New Sales. Also included in the Shop Accounts is a write-off of the costs associated with the PCB problems referred to in point 5. We are still trying to resolve these issues but it is prudent to write them off now. This write-off was partially offset by the reversal of the ModelMaster reserve.
8. From the Expenditure section on page 2 you can see that costs have increased over a number of lines including Journal production. We did not have an internal Face to Face meeting as we invested that money into the NRM event.

9. We do hope you were able to attend the NRM event in May 2023 as we wanted our members to have something to enjoy after the challenges of the Pandemic. We knew it would be a large cost, and whilst we did get some income against it, the net result was a cost of just over £14k to stage this and have the numerous layouts attend.
10. Depreciation charges have increased as we are now amortising the Ferry Van tooling costs over a 3 year period from June 2023.
11. For the Main Stand, we continue to invest in attending Exhibitions with our travel expenses back to pre-covid levels, and whilst the accounts show a lower loss than 2022, it is important for us to meet you around the country. To further this we have also had the Mini Stand attend some smaller shows and Area Group events. This started modestly last year so we do hope that more of you will be able to see the NGS when you visit these shows.

I hope the comments above are helpful, but I'll be pleased to answer any questions in advance of the AGM together with responding afterwards to any that come up during the meeting.

Kind Regards,  
Bob Symmons  
Treasurer